## Tools for Effective Communications & Engagement

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Marc Pfeiffer, PfeifferGov, LLC
Lauren Skowronski, Sustainable Jersey
Matthew Hersh, Jaffe Communications
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Gregory Hart, Franklin Lakes



#### What's Gov Got to Do With It?

- Effective Governance + Engaged Democracy
  - = Sustainable Communities

- √ see common future together
- ✓ need tools & info to fix problems

Our system of governance needs an evolution



#### Public Information & Engagement Actions

Attempts to assist towns in enhancing the following areas:

- ✓ Communications
- ✓ Citizen Engagement
- ✓ Access to Public Information



## Support to Get 'er Done

- ✓ Webinars & training
- ✓ Small grants
- ✓ Annual Government Connext Forum?
- ✓ Development of new tools & platforms?





## **Access Princeton**

Princeton's Answer to Improving
Communications and Citizen Engagement

## Why a new Department?

- Consolidation
- Transparency
- Promote citizen engagement
- Save time
- Tracking features and real-time statistics
- Cut down on non-emergency, non-police calls to the Police Department
- Provides a point of information for citizens when they don't know who to call
- Cuts down on the transfer calls





## Challenges

- CHANGE!!!
- Will it take away my job
- Negative public comments
- Buy in from everyone
- Getting the word out
- Technology isn't for everyone
- 3<sup>rd</sup> party limits control
- Being the middle person
- Using the reports for more accountability
- Always evolving
- Out of jurisdiction issues (State/County/Utility)



## What is Access Princeton?

A centralized non emergency contact center



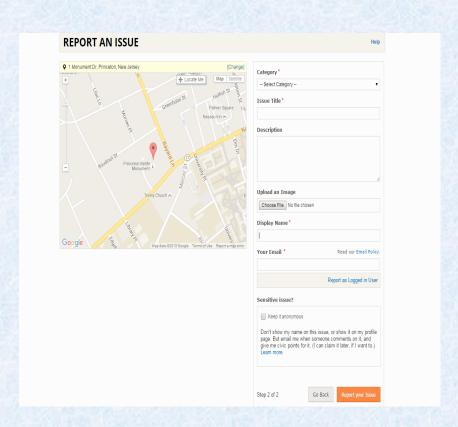
## So exactly what does Access Princeton do?



- A source of information
- Walk in center for information, notary and passport services
- Administrator for SeeClickFix (constantly monitored and changed when needed)
- Keeping the mobile app up to date
- Available during times of Emergency
- Provide Administration, Mayor and Council and Departments with stats monthly and Quarterly
- Moderator of the town's social media accounts

# How do we get more engagement?

- Obtain email addresses of callers
- They will receive updates as status changes on their reported issue
- They can review it online from the email
- Hopefully they will enter the next one on their own!



### Social Media

- Facebook & Twitter
  - Share reported issues
  - Post meeting agendas
  - Feedback for town's planning such as the Bike Master Plan
  - Feel good stories
  - Road closings or delays
  - · Post upcoming events for other departments
  - Get the word out about Access Princeton and what it is
- Periscope
  - Live broadcasts
  - Awareness and tips from staff or representatives from outside agencies
  - Events such as Community Night Out
  - Very interactive and engaging
- YouTube
  - Saved broadcasts available for future viewing
  - Post to Facebook



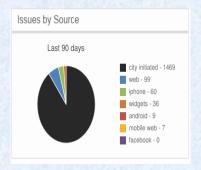




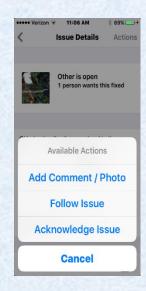


## Mobile App

- Convenient
- Include pictures with report
- Live updates
- Customizable buttons
- Change status from phone
- Improving engagement













## How are we doing?



- Over 600 issues reported using the web
- Over 300 issues reported using the mobile app
- Over 200 issues reported using the widgets and mobile web
- Average over 600 phone calls a month
- Average 18 notary services a month
- Over 7,000 questions or issues have been reported in SeeClickFix
- Knowledge Base (FAQ) averages over 350 hits per month
- Close to 500 registered SeeClickFix users



## Questions?

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## Borough of Franklin Lakes Performance Dashboard

#### SUSTAINABLE JERSEY

TOOLS FOR EFFECTIVE COMMUNICATIONS & ENGAGEMENT

THURSDAY, NOVEMBER 19, 2015

#### Comprehensive Communications Program

#### Communications "Toolbox"

- o Comprehensive resource Website
- Regular (and emergency) communications E-blast
  - Nearly 3,300 subscribers
  - × Survey response
- Social media Facebook, Twitter, Instagram
- Paper Borough calendar, Recycling Newsletter, Resident Handbook
- o Emergencies Reverse 911, Sandwich board signs
- Cable TV channels

#### Website – Online Services & Public Engagement

#### Online services

- o Online recreation registration
- Making it simpler to pay taxes credit or debit cards, ACH payments, automatic withdrawal
- Fill in forms

#### Public engagement

- Online service requests
- Borough-wide survey
- Performance Dashboard

### Performance Management

- Borough now has 15 departments recording data in its performance management system
- Each department has performance measures monthly, quarterly or annual data that measures departmental performance
- Reports which visually show performance through graphs are prepared by department heads on a monthly or quarterly basis and provided to the governing body
- Reports are used to plan and manage the department
  - Learning through asking "Why?"
- Selected reports are posted on the Performance Dashboard on the Borough website for the public to learn about the department and its performance
  - o 8 departments are currently posting reports on Performance Dashboard

#### Public Performance Dashboard



#### 

Police Department Tax Assessor

···· Tax Collection

#### Welcome to Franklin Lakes Performance Dashboard

The Franklin Lakes Performance Dashboard is designed to help Departments assess departmental performance and provide managers with information to assist in making more informed, data driven decisions.

Performance data enables managers to make decisions based on facts - not business as usual. Data creates a culture of accountability and continuous improvement. When you spot trends you can identify and solve problems fast, before they become costly to fix.

Monitoring today's performance compared to past performance helps managers to understand "why?", and then the Department can target resources to solve that exact problem.



"Tracking departmental performance is essential to effective management. From the data that we are now tracking within our performance management system, we are able to develop efficiencies which bring us closer to our performance goals."

Mayor Frank Bivona Borough of Franklin Lakes

#### Educating the Public – Mission Statements





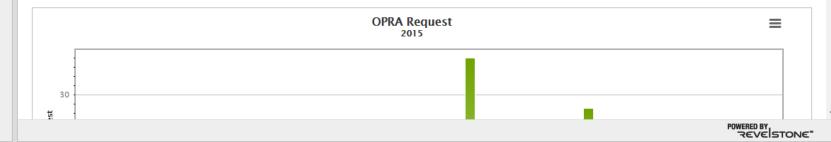
#### Borough Clerk

#### **Mission Statement**

The Borough Clerk's Office continues to strive for excellence by maintaining the integrity of the legislative process; disseminating accurate information concerning all Borough Council proceedings, decisions, and policy issues; providing administrative and technical support to the Borough Council; protecting and preserving all official and historical municipal documents; keeping the Borough Seal and using it to authenticate official documents of the Borough; effectively communicate with, and acting as a liaison between residents of the Borough, the Governing Body and Borough staff; acting as the custodian of municipal records and providing open access to them; and overseeing and administering a fair and impartial process for all elections in the Borough.

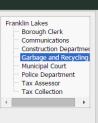
#### **Quarterly Data**

Below are graphs showing comparative performance data for the Borough Clerk's Department through the most recent quarter.



### Quarterly Reports - Garbage & Recycling







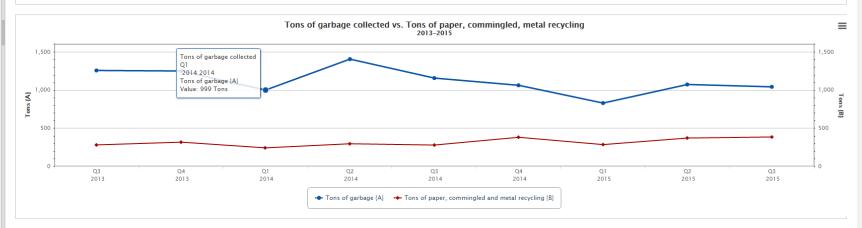
#### **Mission Statement**

To motivate residents to increase the amount of material they recycle to maximize recycling tonnage and revenue through education and oversight, and to encourage residents to decrease the levels of garbage they create to minimize solid waste tonnage and hence fees.

The information presented on the dashboard shows data about curbside collection from residents homes which includes all types of paper, cardboard, plastic bottles and other containers, glass bottles, metal and aluminum cans.

#### **Quarterly Data**

Below are graphs showing comparative performance data for garbage and recycling through the most recent quarter.

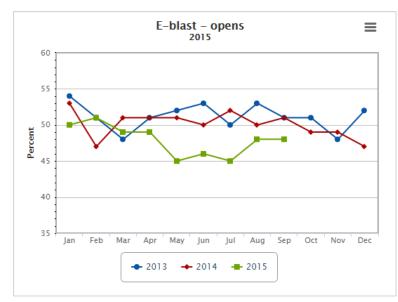


The tonnage of recycling and garbage are shown on the above graph. The ideal shape of this graph is a continued downward decline in tons of garbage collected complemented by an upward swing in the tons of recycling. There is some progress towards the former in this graph, but the recycling line needs to swing upwards. Ultimately it would be hoped that the two lines meet.

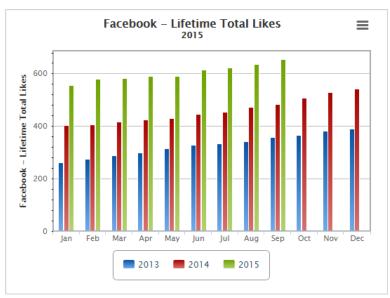
#### **Quarterly Reports - Communications**







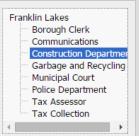
**E-blast - opens** - The percentage of e-mails the recipients opened and viewed.

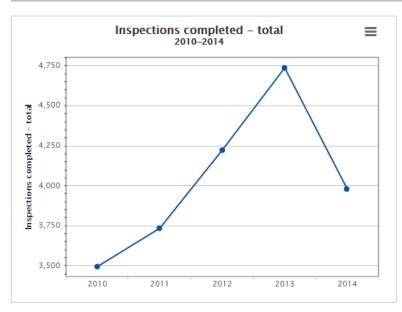


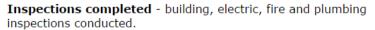
Facebook - Lifetime Total Likes - The total number of people who have liked the Borough of Franklin Lakes Facebook page. (Unique Users)

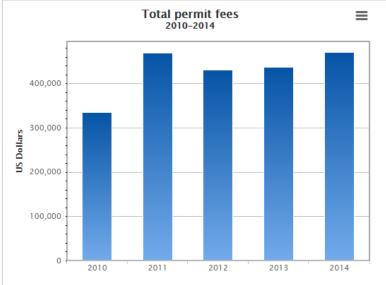
### **Annual Reports - Construction**









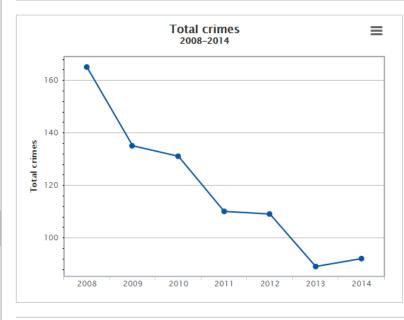


 $\label{total Permit Fees} \textbf{-} \textbf{Fees collected for permits is sued.}$ 

#### Annual Reports - Police







**Total crimes** – Criminal activity in New Jersey has generally taken a downward trend over recent years, and Franklin Lakes is no exception; however, this decrease is also attributable to the Department's aggressive patrols and traffic enforcement (producing a high public visibility of police presence), and the Borough's encouragement of the residents to be watchful neighbors.

#### Public Information & Engagement

- As managers, we must measure performance
  - Use data to more effectively management
- As public managers, we must share that performance data with the public
- Educate and inform the public
  - Good governance and they like it
- Picture tells the story (don't it?)
- Don't be afraid
  - Constructive tool to help department heads and governing body's manage
- Embrace the "Why" questions

#### Thank You

#### Gregory C. Hart, CPM, QPA

- o Borough Administrator, Borough of Franklin Lakes
- o GHart@franklinlakes.org
- o (201)891-0048, ext. 1201

#### Special Thanks to

- Our Borough "Webteam" that makes our Communications Program possible
  - × Administrative Assistant Lynette Sidoti and our continuous stream of college Communications Interns
- Revelstone <u>www.revelstonelabs.com</u>