



# 2018 NEW JERSEY SUSTAINABILITY SUMMIT



## IT'S ELECTRIC!

Our 2018 Sustainability Sessions were made possible in part with the support of the following sponsors:



AMERICAN WATER  
RESOURCES



Duke Farms



Atlantic  
Health System



WiFi network: **Guest-at-TCNJ3** | username: **guest2344** | password: **naranyru**



# Session Presenters

---



Nancy Quirk, Energy Program Manager  
Sustainable Jersey

John Alexander, Director of Public Affairs  
Burlington City

Andrea Friedman, Bureau of Mobile Sources  
NJ Department of Environmental Protection

Michael Manzella, Transportation Manager  
City of Asbury Park

Brian Platt, Business Administrator  
City of Jersey City



# Sustainable Jersey EV Actions



## Public EV Charging Infrastructure

- Municipality instrumental in the project
- Publicly available
- Listed on “public directory”
- Signage/Promotion of Charging Stations

## Make Your Town EV Friendly

- Zoning -- EV charging stations as accessory use
- Design standards for EVSE parking spaces
- Training for local officials
- Outreach activities
  - Incentive for pre-wiring
  - Awareness event
  - Commitment from 3 local partners
    - for workplace chargers
    - for multi-family chargers

**Electric Vehicle Charging Station Locations**  
Find electric vehicle charging stations near an address or ZIP code or along a route in the United States. For more alternative fueling stations use the [Alternative Fueling Station Locator](#).

**Find Stations** | **Plan a Route**

Q 08247

**Electric**  
[more search options](#)

**Electric stations near 08247**  
Excluding private stations

**A The Reeds at Shelter Haven**  
9601 3rd Ave  
Stone Harbor, NJ 08247  
Phone: 609-368-0100  
Fuel: Electric  
Electric charging types: Level 2  
Distance: 0.17 mi

**B Stone Harbor DCFC**  
9301 2nd Ave  
Stone Harbor, NJ 08247  
Phone: 877-455-3833  
Fuel: Electric

**Stone Harbor DCFC**

9301 2nd Ave  
Stone Harbor, NJ 08247  
877-455-3833

[Directions](#) | [Find Nearby Stations](#)

**Access:** Public - Card key at all times  
**Hours:** 24 hours daily; EVgo network subscription and key fob required

**Fuel Available**

**Electric Vehicle Charging**

Electric charging network: [EVgo](#) Network  
DC fast outlets: 2  
Connector types: CHAdeMO, SAE Combo

Last confirmed: August 2017

Location details are subject to change. We recommend calling the stations to verify location, hours of operation, and access.





# Municipal Planning and Zoning



## PEV Parking Ordinance

- Parking spaces / ratio
  - e.g., 1:1 vs 3:1
- Protection around charging infrastructure, e.g. bollards
- Lighting – type and hours of illumination
- Signage
- ADA accessibility



## EV Charging Infrastructure

- Pre-wiring in redevelopment projects
- EV Charging stations in redevelopment projects
- Waive permitting fees
- Award plaque or recognition



# Sustainable Jersey Fleet Actions

---



- Fleet Inventory Action
  - Evaluate current vehicle use
  - Fleet planning exercise
- Purchase Alternative Fuel Vehicles Action
- Assess Municipal Duty Cycle
  - Code enforcement vehicles
  - Police vehicle fleet
  - Light and heavy duty trucks
  - Bus fleet



<http://www.hyattsville.org/733/Electric-Police-Vehicles>



# Electric Vehicles and EV Infrastructure: Basics, Tools & Resources

New Jersey Sustainability Summit  
June 21, 2018

Andrea Friedman, Bureau of Mobile Sources

New Jersey Department of Environmental Protection  
Air Quality, Energy and Sustainability







Photo from Tesla Motors

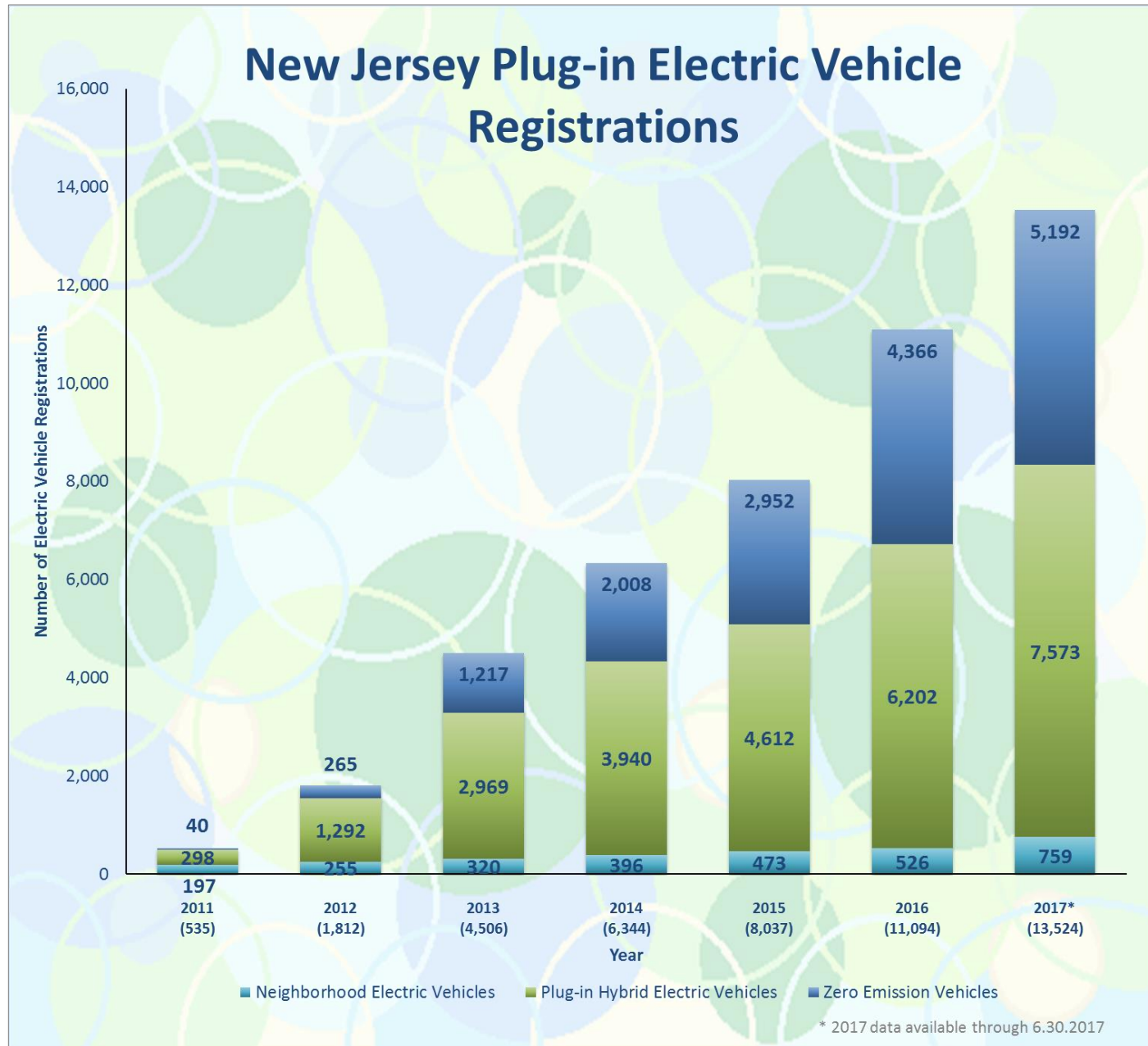
800,000 Americans have made the switch to electric.

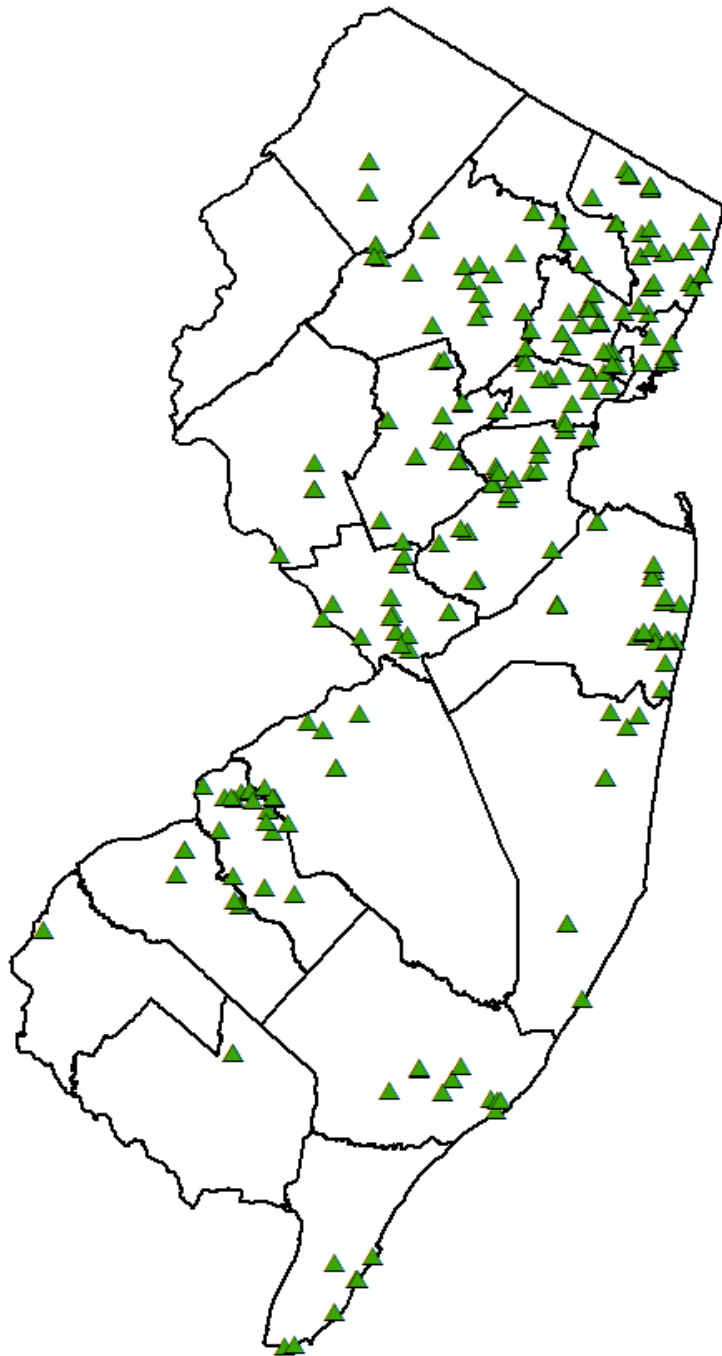


# NJ EV Registrations

2011: 535

2017: 13,524





## The Charging Network is Growing

Publicly accessible EV  
charging stations:

517 plugs at  
220 locations

Including 102 DC Fast  
Charging plugs at 42  
locations.

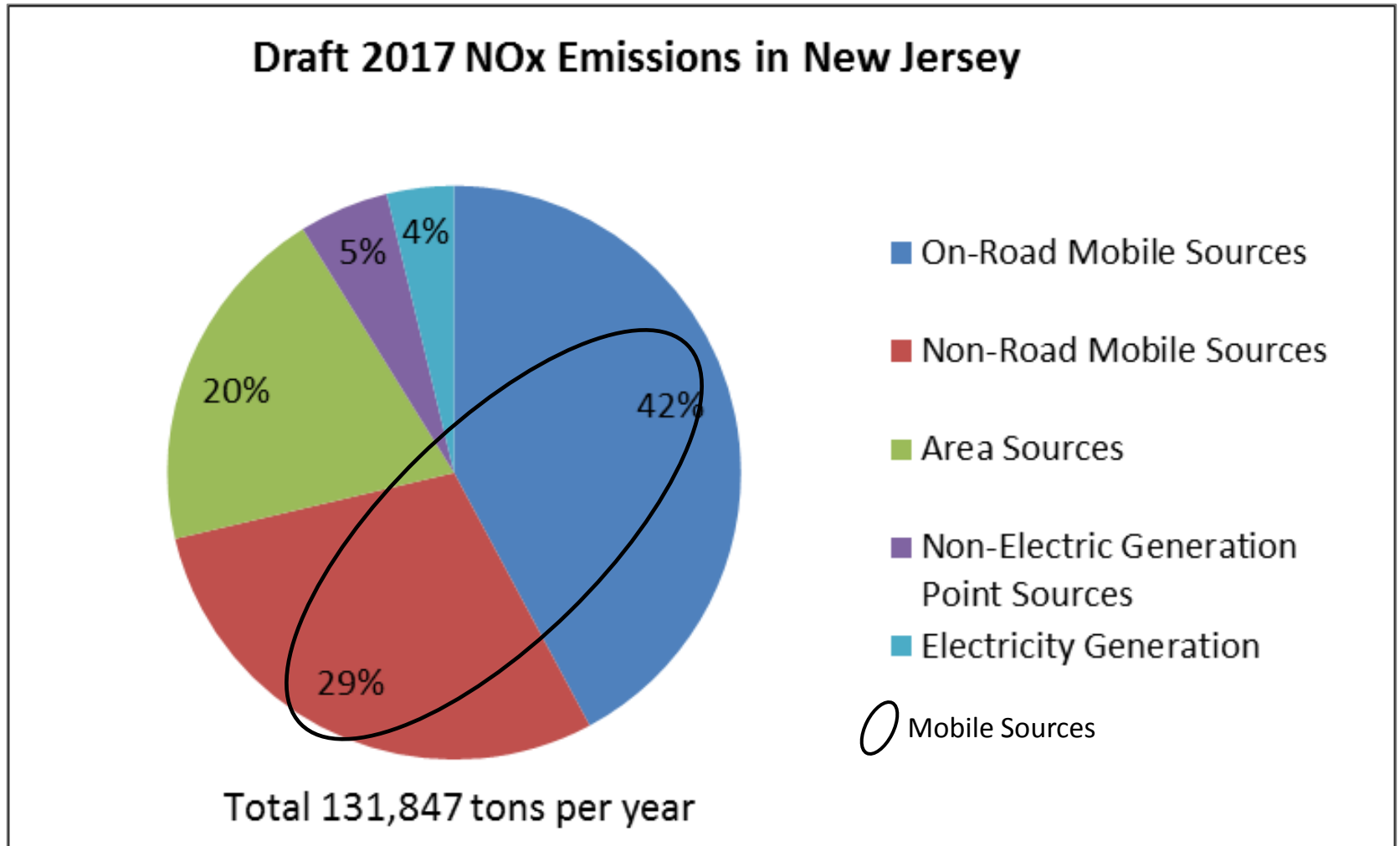
**Why do we care?**



**Vehicles cause air pollution.**

Photo from Getty Images

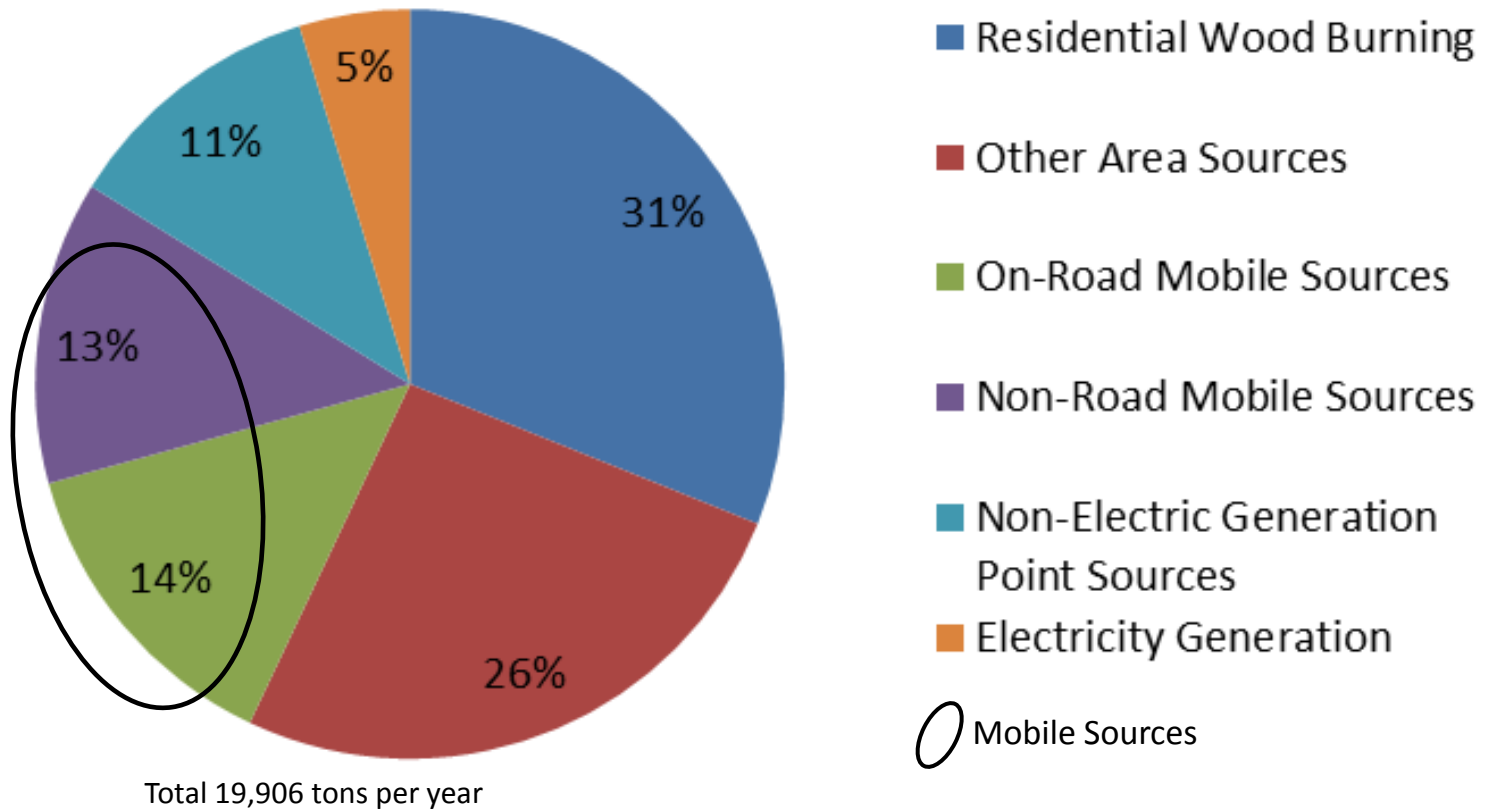
# Vehicles Contribute to Ozone Pollution



Source: Draft MARAMA 2017 BETA2 Regional Modeling Inventory

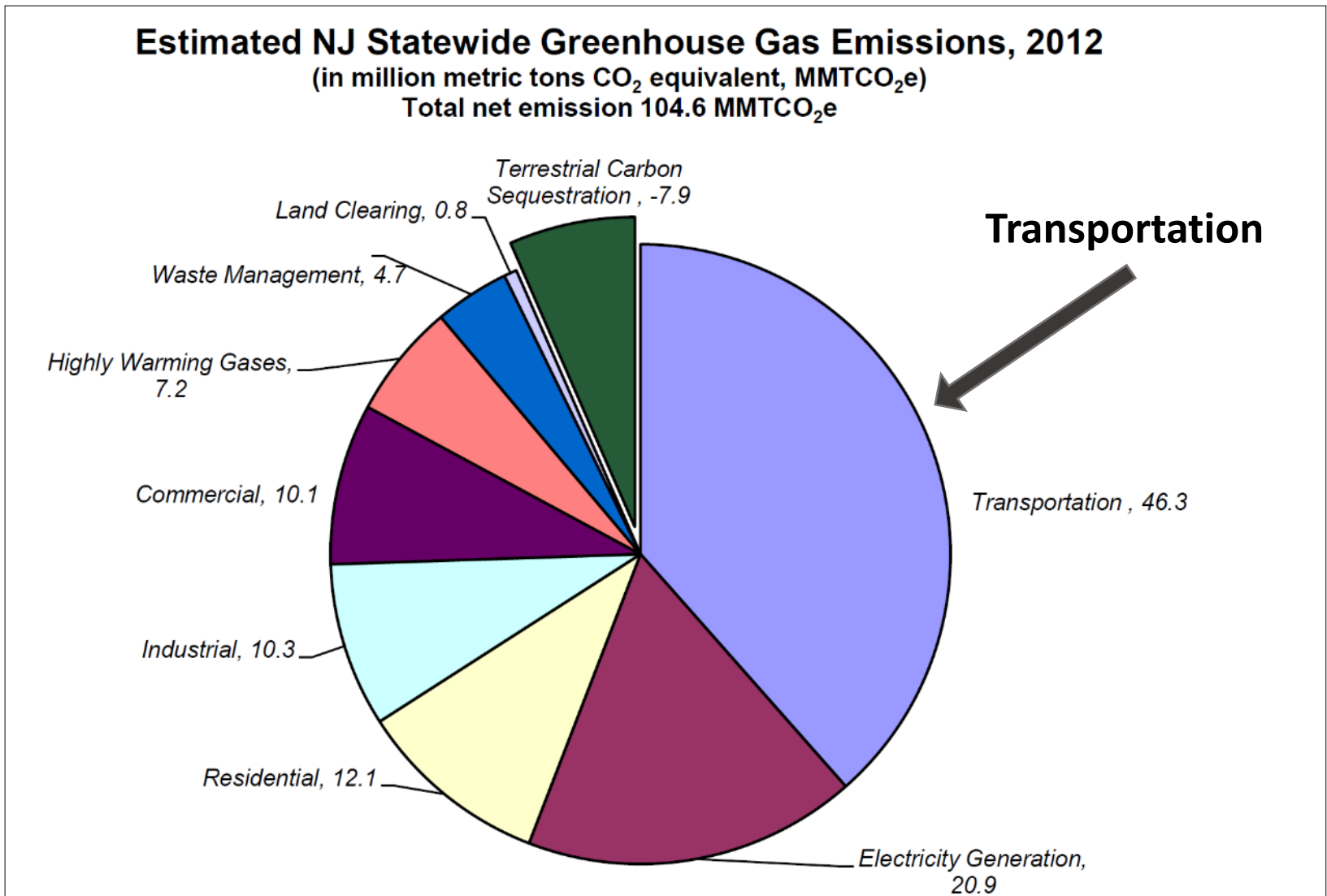
# Vehicles Cause Particulate Pollution

## Draft 2017 PM2.5 Emissions in New Jersey



Source: Draft MARAMA 2017 BETA2 Regional Modeling Inventory

# Vehicles Cause Greenhouse Gas Pollution



# Electric Vehicles Improve Air Quality and Address Climate Change

- Less ozone-causing chemicals
- Less harmful particulates
- Less greenhouse gases

**Electric vehicles get cleaner over time.**

Photo from Citi.io



# About Electric Vehicles

---

## Battery Electric Vehicle (BEV)



- **100% powered by an electric motor**
- “Fuel up” by plugging in
- Battery stores the electricity
- No tailpipe emissions
- 85 - 300+ miles per charge
- Recharge in 20 - 30 minutes (fast charger) or 4 - 6 hours (Level 2 charger)
- Examples: Nissan Leaf, Tesla Model 3, Chevy Bolt, Ford Focus Electric

## Plug-In Hybrid Electric Vehicle (BEV)



- **Powered by an electric motor and a gasoline engine**
- “Fuel up” by plugging in or gas station
- Battery stores the electricity
- Reduced tailpipe emissions
- 15 - 50 miles per charge
- Recharge with Level 1 or Level 2 charger. Time depends on battery size
- Examples: Toyota Prius Prime, Chevy Volt, Ford Fusion Energi, Honda Clarity

# The Charging Pyramid

---

This pyramid shows how likely drivers are to need and use each type of charging infrastructure.



# About Charging

---

## Level 1 - 120V



Add 2 -5 miles  
range per hour

\$1,000 average  
(including installation)

Source: [greentransportation.info](http://greentransportation.info)

## Level 2 – 240V



Add 10 - 20 miles  
range per hour

\$10,000 average  
(including installation)

Source: [www.fastcompany.com](http://www.fastcompany.com)

## DC Fast Charger – 480V+



100 – 300 miles  
range per hour

\$100,000 average  
(including installation)

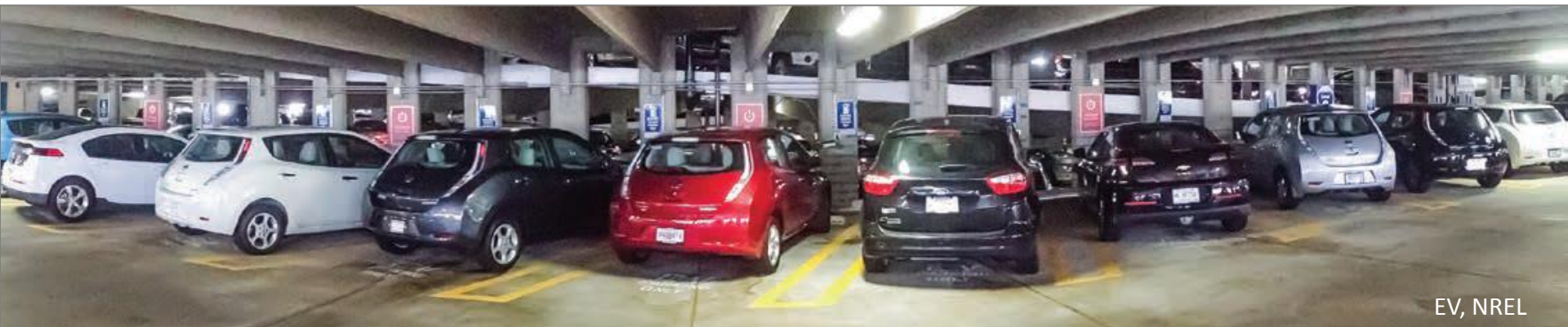
Eaton DC Fast Charger

# Incentives, Tools and Resources



# 1. *It Pay\$ to Plug In*

## New Jersey's Grant Program for Workplace Charging



For purchase and installation of EV charging stations.

- Up to \$250 for Level 1 charger
- Up to \$5,000 for Level 2 charger
- Awarded >\$850,000 to 62 grantees for 186 chargers
- Temporarily out of funds. Accepting applications for the waiting list. [www.drivegreen.nj.gov/programs.html](http://www.drivegreen.nj.gov/programs.html)

# ***It Pay\$ to Plug In: Eligibility and Process***

---

- All NJ employers: government, private, for-profit, not-for-profit, educational.
- First-come, first-served.
- **Apply online before installing charging stations.**
- **Receive approval letter from DEP before installing charging stations.**
- Install within one calendar year.
- Receive reimbursement.

# Congratulations Municipal and County Grantees!

Municipality or County	Chargers
Borough of Rutherford	8
Borough of Glen Rock	6
Hopewell Township	5
Borough of Bound Brook	4
Borough of Seaside Heights	4
Town of Secaucus	4
Borough of Beach Haven	3
Borough of Demarest	3
Borough of Park Ridge	3

Municipality or County	Chargers
Borough of Bogota	2
County of Hudson	2
Township of Edison	2
County of Hudson	2
Morris Co. Vocational Technical School	2
Township of Ocean	2
Borough of Avalon	1
City of Ocean City	1
Princeton	1

18 county and municipal grantees will install 55 Level 2 EV charging stations.

# Expansion of *It Pay\$ to Plug In* (late 2018)

---

We anticipate \$10M (VW Settlement) plus \$3.6M (federal grants – preliminary approval)

## Eligible Projects

1. Government-owned, publicly accessible
2. Non-government-owned, publicly accessible
3. Workplace
4. Multi-unit dwellings (apartments, condos, etc.)

Includes Level 1, Level 2 and DC Fast Chargers





## 2. Volkswagen Settlement



- Volkswagen secretly installed software in certain diesel vehicles to cheat emission tests. Settlement: VW to provide funds to states and tribes for NOx reduction projects.

**Appx. \$72.2 million for New Jersey  
Including up to 15% for EV charging = appx. \$10.8 million**

- Draft Beneficiary Mitigation Plan is actively under development. There will be opportunities for public input on the draft Plan.
- See [www.state.nj.us/dep/vw](http://www.state.nj.us/dep/vw) for details and to join the email list for updates.

# 3. Procurement Tools for Public Fleets

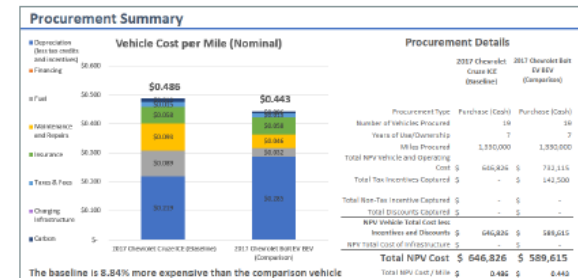
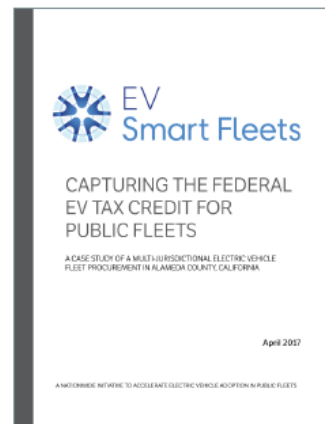
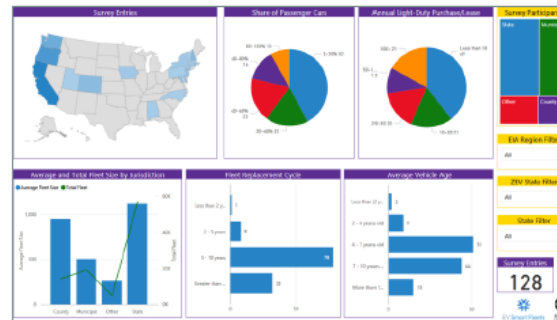
## EV Smart Fleets



### Materials on EV Smart Fleets Website

[www.evsmartfleets.com](http://www.evsmartfleets.com)

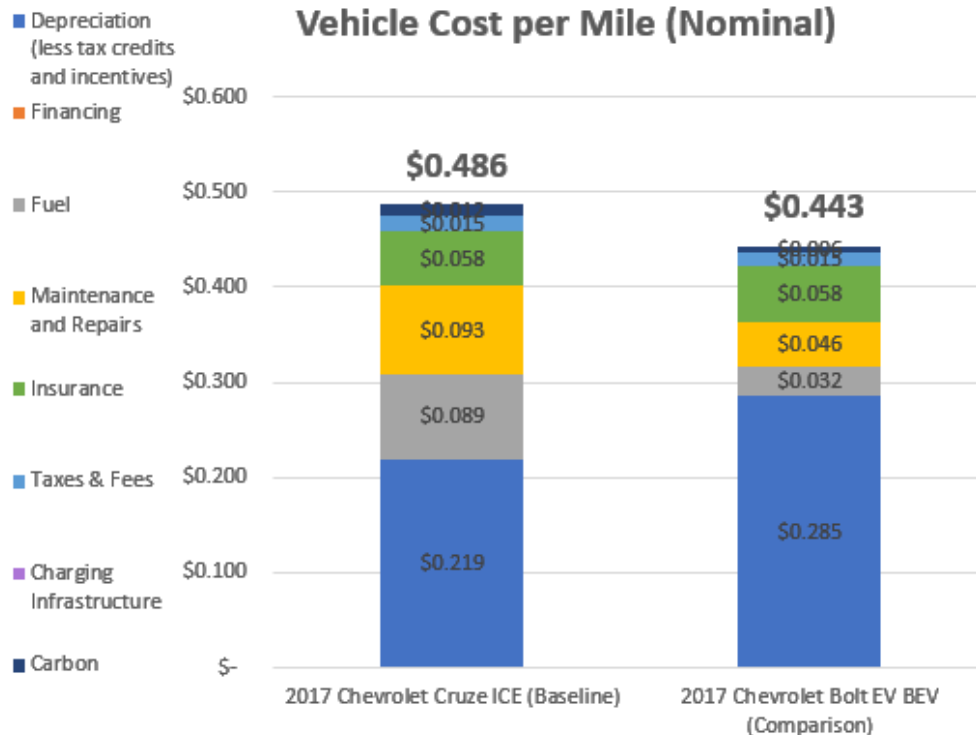
- Explore results from our nationwide survey of public fleets on EV procurement
- Read our case studies and learn about how public fleets have acquired EVs at a low cost
- **Use the Fleet Procurement Analysis Tool to assess how EVs compare to conventional vehicles**



[www.evsmartfleets.com](http://www.evsmartfleets.com)

# EV Fleet Procurement Analysis Tool

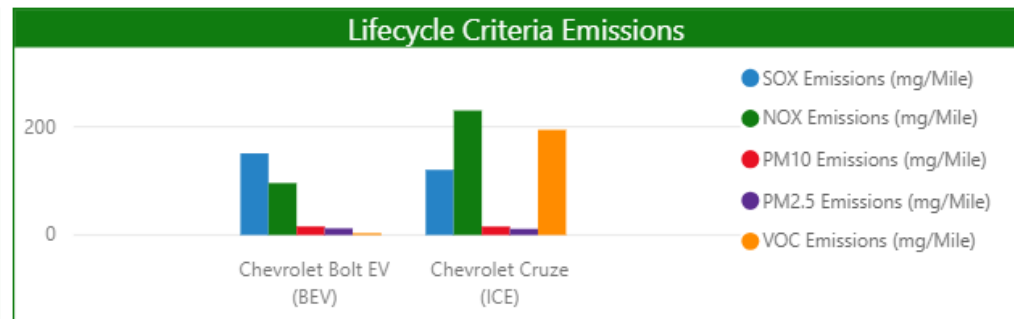
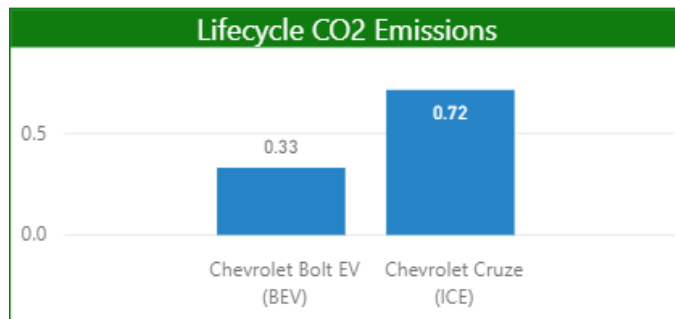
## Procurement Summary



### Procurement Details

	2017 Chevrolet Cruze ICE (Baseline)	2017 Chevrolet Bolt EV BEV (Comparison)
Procurement Type	Purchase (Cash)	Purchase (Cash)
Number of Vehicles Procured	19	19
Years of Use/Ownership	7	7
Miles Procured	1,330,000	1,330,000
Total NPV Vehicle and Operating Cost	\$ 646,826	\$ 732,115
Total Tax Incentives Captured	\$ -	\$ 142,500
Total Non-Tax Incentive Captured	\$ -	\$ -
Total Discounts Captured	\$ -	\$ -
<b>NPV Vehicle Total Cost less Incentives and Discounts</b>	<b>\$ 646,826</b>	<b>\$ 589,615</b>
NPV Total Cost of Infrastructure	\$ -	\$ -
<b>Total NPV Cost</b>	<b>\$ 646,826</b>	<b>\$ 589,615</b>
Total NPV Cost / Mile	\$ 0.486	\$ 0.443

The baseline is 8.84% more expensive than the comparison vehicle



# 4a. Useful EV Website #1: Drive Green New Jersey

---



- Electric vehicle basics
- All about charging
- **Grants and incentives**
- Which EV is right for me?
- Can I afford it?
- Charging station locator
- Maps and data
- Sign up for our email list



[www.drivegreen.nj.gov](http://www.drivegreen.nj.gov)

# 4b. Useful EV Website #2: Drive Change. Drive Electric



[Driver Stories](#) [Learn the Facts](#) [Explore Electric Cars](#) [About Us](#)

## Drive Change. Drive Electric.

Switch to electric without switching up your everyday life. As with any lifestyle change, your routines will adapt—but we'd venture to say it will be for the better. See how the performance, ease and comfort of electric cars can help you drive change.



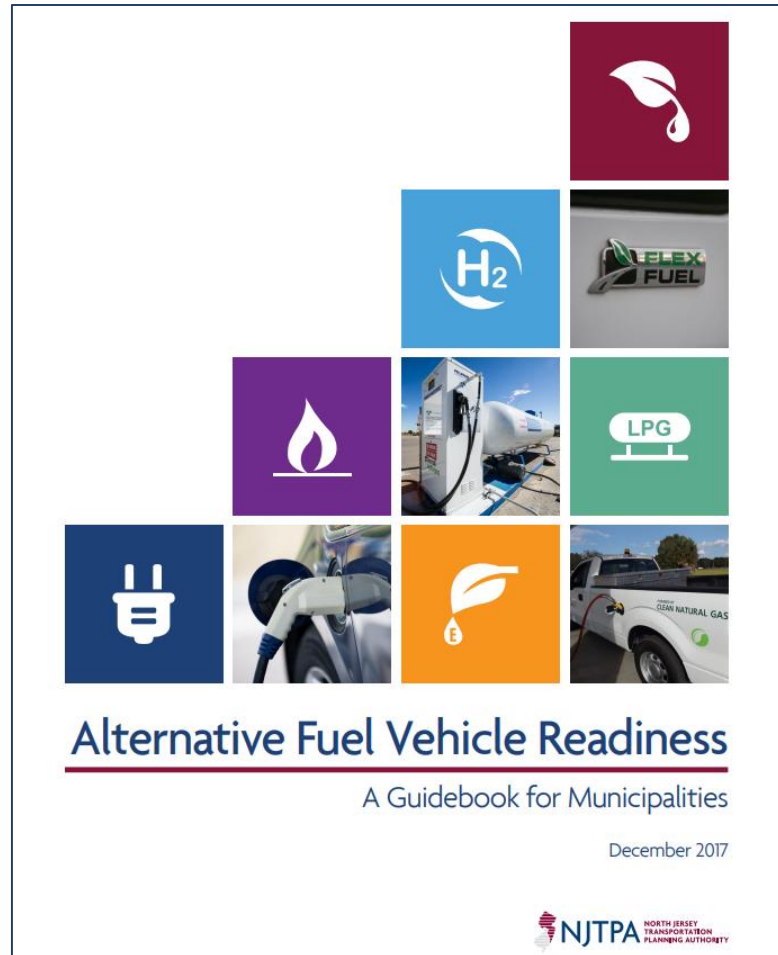
[www.driveelectricus.com](http://www.driveelectricus.com)

# 5. Sustainable Jersey Tools

The screenshot displays the Sustainable Jersey website interface. At the top, there is an RSS feed icon on the left and social media icons for Facebook, Twitter, Instagram, and LinkedIn on the right. The main header features the Sustainable Jersey logo with the tagline "A Better Tomorrow, One Community at a Time" and a search bar. Below the header is a navigation menu with links for ABOUT, ACTIONS & CERTIFICATION, EVENTS & TRAININGS, GRANTS & RESOURCES, MEDIA & COMMUNICATIONS, and SUPPORT US, along with a prominent REGISTER button. A breadcrumb trail shows "Home > Actions & Certification". The main content area is dominated by a large, vibrant group photograph of many people, many wearing blue Sustainable Jersey shirts, posing together outdoors. To the right of the photo is a sidebar titled "ACTIONS & CERTIFICATION" containing a list of links: Why Get Certified?, Register, Certification Overview, Program Updates, Actions, Gold Star Standards, Green Team Resources, and Participating Communities.

[www.sustainablejersey.com](http://www.sustainablejersey.com)

# 6. Alternative Fuel Vehicle Readiness: A Guidebook for Municipalities



[www.njtpa.org/planning/regional-studies/environment/air-quality/alternative-fuels-vehicles](http://www.njtpa.org/planning/regional-studies/environment/air-quality/alternative-fuels-vehicles)

# Summary: Incentives, Tools and Resources

## 1. NJ Volkswagen Settlement

General info: [www.state.nj.us/dep/vw](http://www.state.nj.us/dep/vw)

Email list: [www.state.nj.us/dep/vw/subscribe.html](http://www.state.nj.us/dep/vw/subscribe.html)

## 2. It Pays to Plug In – NJ’s Grant Program for EV Charging Stations

General info: [www.drivegreen.nj.gov/programs.html](http://www.drivegreen.nj.gov/programs.html)

Email list: [www.stophesoot.org/sts-listserv.htm](http://www.stophesoot.org/sts-listserv.htm)

## 3. EV Smart Fleets – EV Procurement Tools for Public Fleets [www.evsmartfleets.com](http://www.evsmartfleets.com)

## 4. Two Useful EV Web Sites

Drive Green New Jersey [www.drivegreen.nj.gov](http://www.drivegreen.nj.gov)

Drive Change. Drive Electric. [www.driveelectricus.com](http://www.driveelectricus.com)

## 5. Sustainable Jersey Tools [www.sustainablejersey.com](http://www.sustainablejersey.com)

## 6. NJTPA Alternative Fuel Vehicle Readiness – A Guidebook for Municipalities

[www.njtpa.org/planning/regional-studies/environment/air-quality/alternative-fuels-vehicles](http://www.njtpa.org/planning/regional-studies/environment/air-quality/alternative-fuels-vehicles)





## Questions?

Andrea Friedman  
NJDEP Division of Air Quality  
Bureau of Mobile Sources  
[Andrea.Friedman@dep.nj.gov](mailto:Andrea.Friedman@dep.nj.gov)  
(609) 984-2055

[www.drivegreen.nj.gov](http://www.drivegreen.nj.gov)



# Case Study: Electric Vehicle Charging Stations in Jersey City



**Brian Platt**  
Business Administrator  
Jersey City, NJ  
[BPlatt@jcnj.org](mailto:BPlatt@jcnj.org)

 [@BrianDavidPlatt](https://twitter.com/BrianDavidPlatt)

 [@briandavidplatt](https://www.instagram.com/briandavidplatt)

# Installing Electric Vehicle (EV) charging stations across Jersey City will facilitate use by private residents and in our city fleet



## Rationale for the installation of EV charging stations

1

### Growing demand

Citywide focus on energy efficiency  
*(government and citizens)*

Residents already purchasing electric vehicles

Higher awareness and acceptance of technology

2

### Expanded accessibility

Electric cars are becoming more accessible and available

More new funding sources  
*(e.g. VW Settlement Funds)*

Local developers and property owners installing infrastructure on private property

3

### Infrastructure is missing link

Limited in-home charging options for those using on-street parking

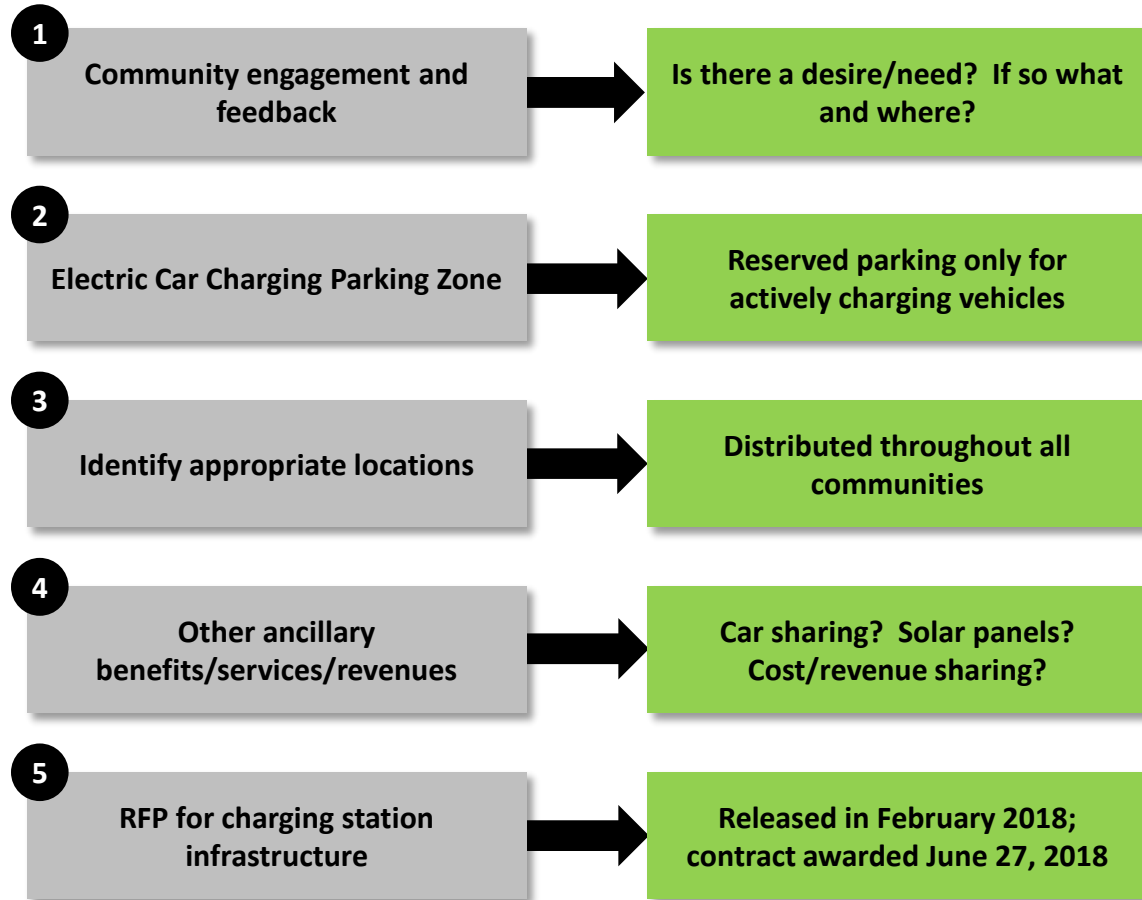
No existing infrastructure for municipal vehicles

**NOTE: Upstream energy delivery still depends on fossil fuels**

# 5 key steps for installing public EV charging infrastructure in Jersey City



## EV charging infrastructure due diligence process overview



# Existing pilot project on 1<sup>st</sup> Street in Jersey City



## Greenspot Project, 148-160 First Street Jersey City, NJ

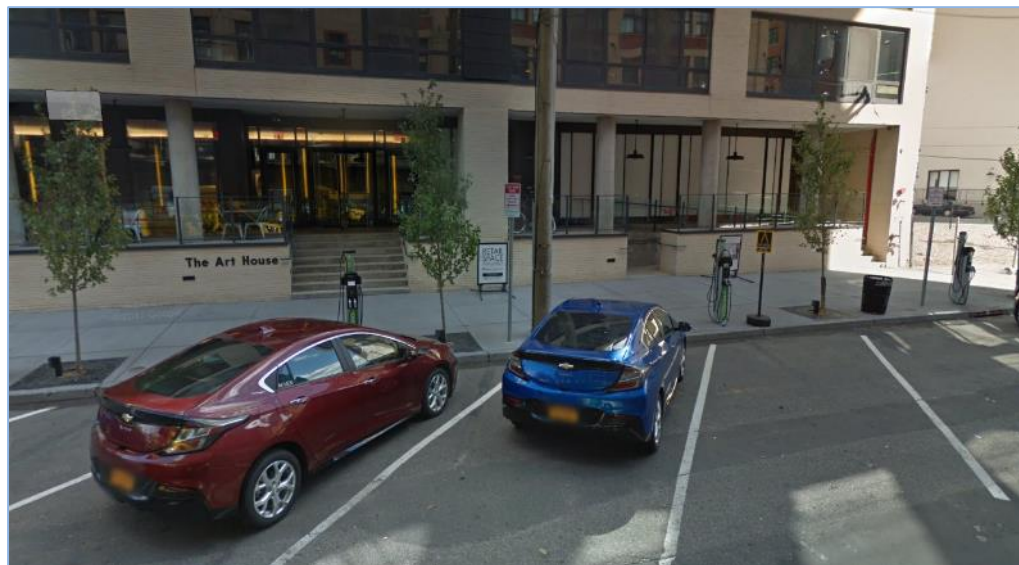
Project managed locally by  
Greenspot

10 charging stations  
*(9 level 2, 1 DC fast)*

Networked charging stations  
provided by Chargepoint

Currently utilizing 4 Maven (Chevy  
Volt) electric cars for car sharing

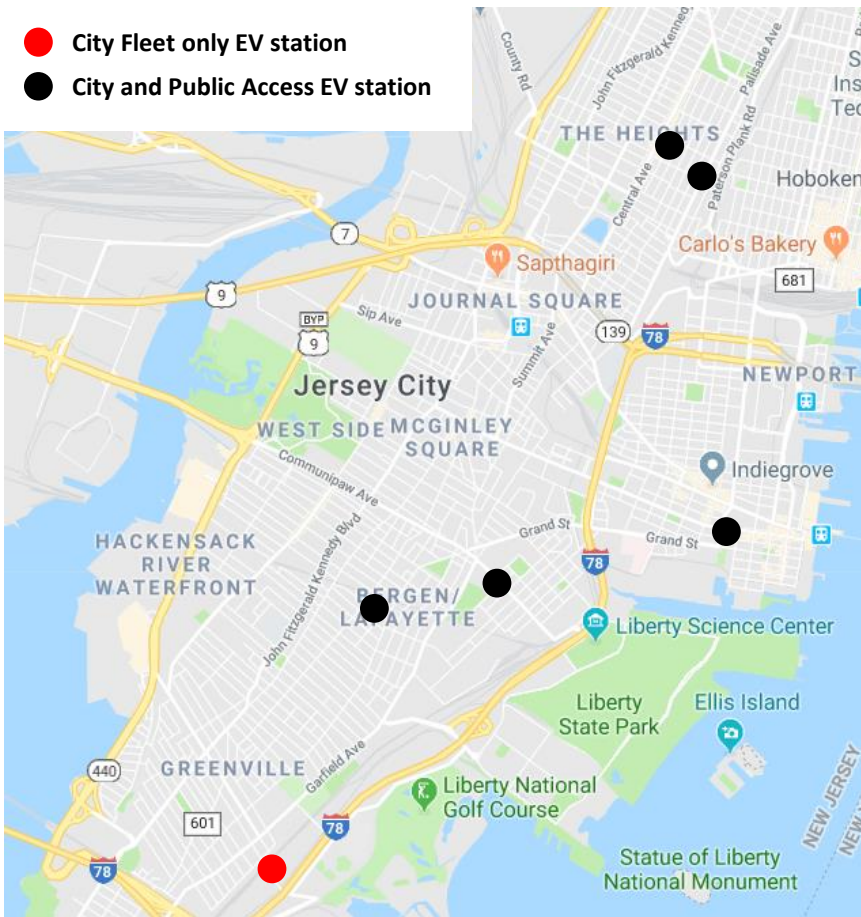
Privately installed and maintained  
by developer



# Jersey City will be installing LilyPad EV charging stations across the city and will include EV car sharing for the city fleet



## EV charging infrastructure next steps



LilyPad EV selected as vendor for level 2 and DC fast charge stations

Stations will be located across the City (*still finalizing*)

Funded by 2018 capital budget and other grants

City fleet EV's will be incorporated in internal car sharing program

# Electric Vehicle Car Share



June 21, 2018







# greenSpot™

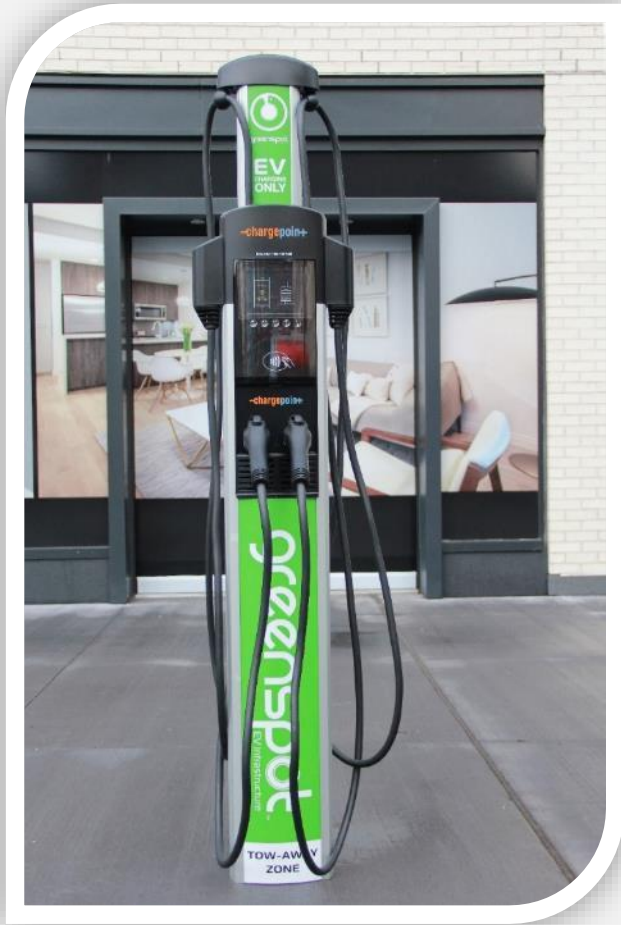
EV Infrastructure

FOR YOUR CITY

Asbury Park, NJ

Revolutionizing Urban Mobility  
with EV Infrastructure for Cities

# Why EV Car Share?



## Environment

- Cleaner air and a more sustainable City
- Sustainable Jersey Silver

## Economy

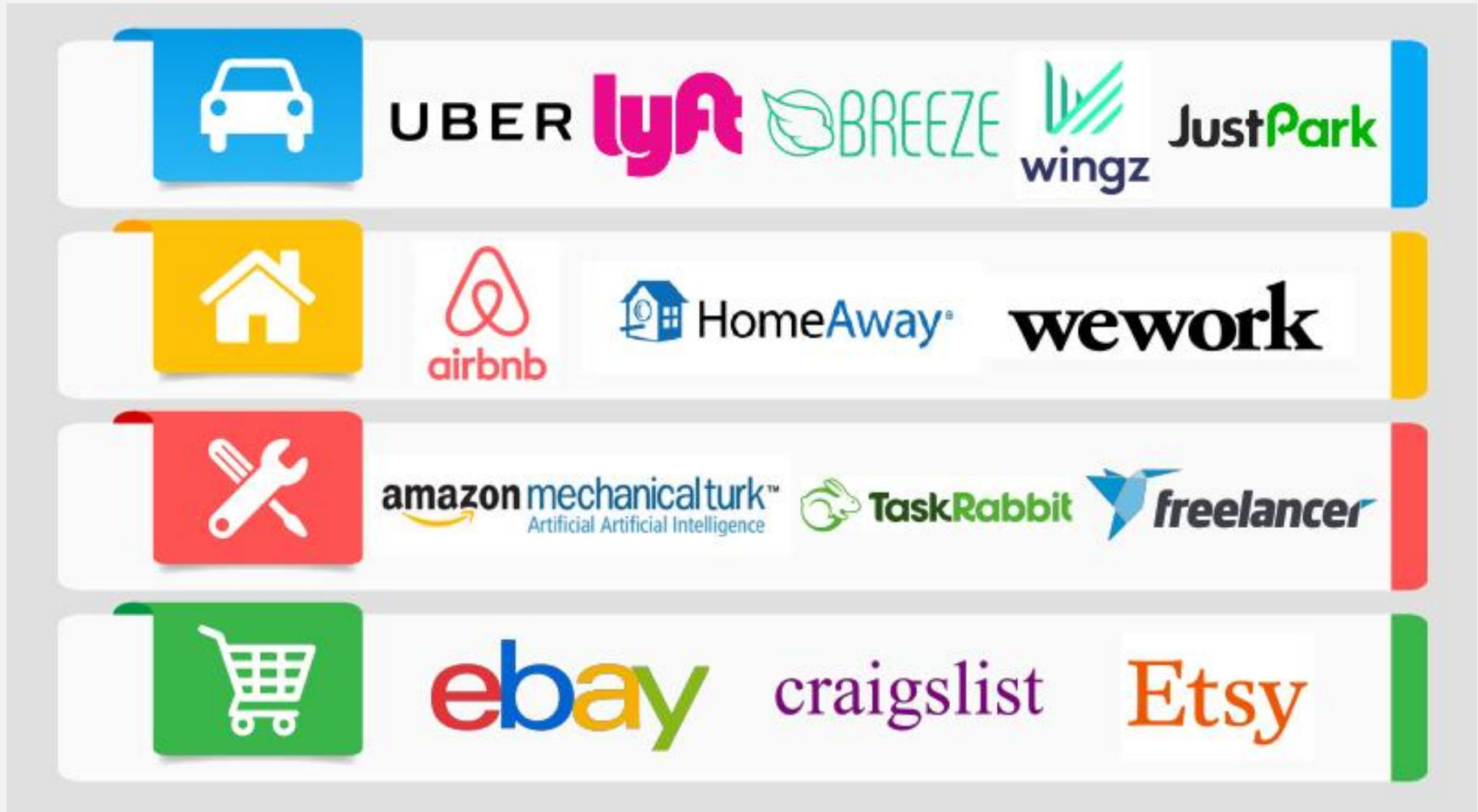
- Provide alternatives to car ownership, reduce parking demand and need to create more parking → efficient transportation
- More attractive community for millennials and innovators → growing demand for EVs

## Equity

- Over 1/3 of all AP households are zero-car households → improve accessibility

From music to cars, we now live in a **shared economy**.

It has changed the way people view **travel, ownership** and **consumption**.



What began as a way for people to make extra money on the side, while providing services for time-strapped people, has brought in **BILLION\$** in revenue.

76% of U.S. adults familiar with the sharing economy believe it's better for the environment.

A whopping 91% of Americans believe that "The way we live produces too much waste."

Cars in particular, sit idle 95% of the day.

Cars of the future are  
driverless, shared,  
electric...

# Asbury Park RFP



## Phased program

- Initial installation – 6 spaces (3 locations)
- Expansion to 8 spaces (or more)
- City and Vendor will evaluate program success

## Vendor will:

- Perform feasibility analysis for installation locations
- Install Level II charging stations
- Operate car share program
- Depending on number of stations, allow public charging
- Pay for the electricity
- Share profits w/ City (once startup costs have been recovered)

# Potential Locations - CBD



City Hall Lot

Mattison Ave

Memorial  
Drive Lot

Press  
Plaza

Lake Ave

# CBD – Proposed Location





**700 Block – Mattison Avenue**



# CBD – Proposed Location



# Potential Locations - WRA



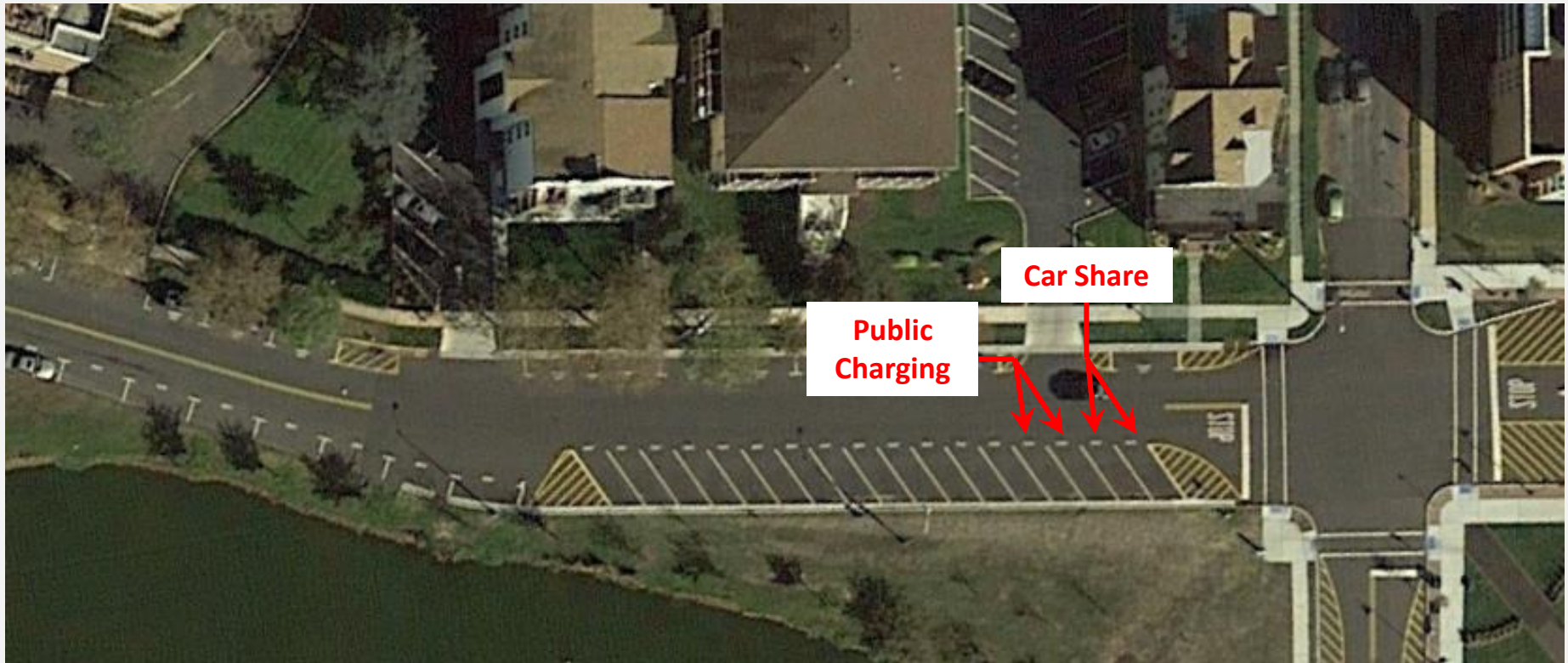
# Waterfront – Proposed Location





**300 Block – Sunset Avenue**

# Waterfront – Proposed Location



# Potential Locations – Springwood Ave



Springwood  
Center

Springwood  
Park

Parkview AP

The  
Renaissance

Boston Way



©2018 Google

**1300 Block – Springwood Avenue**

# Springwood Avenue – Proposed Location





# 2017 Master Plan Reexam

Adopted December 11, 2017

## 5.4 MOBILITY PLAN

### 5.4.2.17 Encourage alternative fuel vehicles

The City should encourage use of alternatively fueled vehicles, such as hybrid, natural gas and electric. Such vehicles are appropriate for many municipal vehicles, waste collection vehicles, public transit vehicles and personal vehicles. Encouragement can come in the form of considering alternative fuels during City vehicle purchases and by providing charging infrastructure to support electric vehicles. The City should include charging stations in municipal parking lot upgrades, consider how they might be incorporated in streetscape as their demand increases and encourage via the zoning ordinance their inclusion in new parking garages and surface parking lots.



# Burlington City

---

John Alexander, Director of Public Affairs  
Burlington City





# Lyceum Hall Built 1839





# Historic Preservation Commission

---



## Recommendations:

Although the charging station is clearly a modern piece of equipment, the proposed location is relatively unobtrusive and I don't think it will detract from the building or the streetscape. In addition, I think it's important that historic buildings are shown to be able to accommodate new technology.

Regarding the actual installation, the City should clarify whether the proposed concrete base is flush with the pavement or if it is raised (flush would be less





# Hoskins House Built 1797

---





# Burlington New Development



# Current Annual Sustainable Jersey Municipal Sponsors

## Program Underwriters



## Grants Program Underwriters



**PSEG**



## Corporate Sponsors

PLATINUM



SILVER



BRONZE



# Current Annual Sustainable Jersey for Schools Sponsors

## Sustainable Jersey for Schools Underwriters



## Small Grants Underwriters



## Corporate Sponsors

PLATINUM



GOLD



SILVER



BRONZE





# Q&A

This event was made possible in part through our Event Sponsor:



Our 2018 Sustainability Sessions were made possible in part with of the support of the following sponsors:

